

E.A. TECHNIQUE (M) BERHAD



22nd Annual General Meeting

18 May 2016

CORPORATE OVERVIEW

- Incorporated on 18 January 1993 as a private limited company as E.A. Technique (M) Sdn Bhd.
- Secured Petronas license in 1995.
- Sindora Berhad holds a 50.6% equity and has been a shareholder since Dec 2006.
- Listed on Bursa Malaysia Main Board on 11 December 2014

Share Statistics	
Current Price @ 17 th May 2016 (RM)	1.08
52 Week high (RM)	1.49
52 week Low (RM)	0.81
3 months Average Volume	434,747
Issued Share Capital (mil)	504
NTA per share (RM) @31 st Dec 2015	0.59



OFFICE / OPERATION LOCATIONS



NO	OFFICE	LOCATION
1	HEADQUATERS	SETIAWANGSA, KUALA LUMPUR
2	PROJECT OFFICE	ETIQA TWINS, KUALA LUMPUR
3	BRANCH OFFICE	NORTH PORT, PELABUHAN KLANG
4	BRANCH OFFICE	SG UDANG PORT, MELAKA
5	BRANCH OFFICE	KERTEH PORT,, TERENGGANU
6	SITE PROJECT OFFICE	PASIR GUDANG, JOHOR
7	JOHOR SHIPYARD & ENGINEERING SDN BHD	HUTAN MELINTANG, PERAK

MARINE SERVICES SPECIALIST

Marine Transportation and Offshore Storage of O&G

Product tankers
FSU/FSO
OSV



FSU / FSO



Product Tankers



Offshore Support Vesels

Port Marine Services

Tugboats
Mooring boats



Tugboats



Mooring Boats

Marine Engineering

EPCIC
Shipbuilding
Ship repair



Johor Shipyard



HESS FSO

OIL & GAS VALUE CHAIN

Where is EA Technique?

Upstream



- Exploration
- Field and production operations
- Offshore storage

Midstream



- Transportation
- Processing
- Storage and distribution

Downstream



- Refining & petrochemical products
- Wholesale & marketing operations



PRINCIPAL PARTICULARS	
LENGTH O.A.	30.00m
LENGTH W.L.	28.71m
BEAM W.L.	8.50m
NORTH W.L.D.	6.37m
DRAUGHT DEEPEST	5.95m
T/D	1200
T/W	300
NET TONNAGE	300
GROSS TONNAGE	300
REGISTRY	Singapore
CLASSIFICATION	9-NEC

General Arrangement	
NO. OF DECKS	3
NO. OF CARGO TANKS	1
NO. OF BARGE TOWS	1
NO. OF TUGS	1
NO. OF BARGE TOWS	1
NO. OF TUGS	1
NO. OF BARGE TOWS	1
NO. OF TUGS	1
NO. OF BARGE TOWS	1
NO. OF TUGS	1
NO. OF BARGE TOWS	1
NO. OF TUGS	1

MARINE VESSEL FLEET

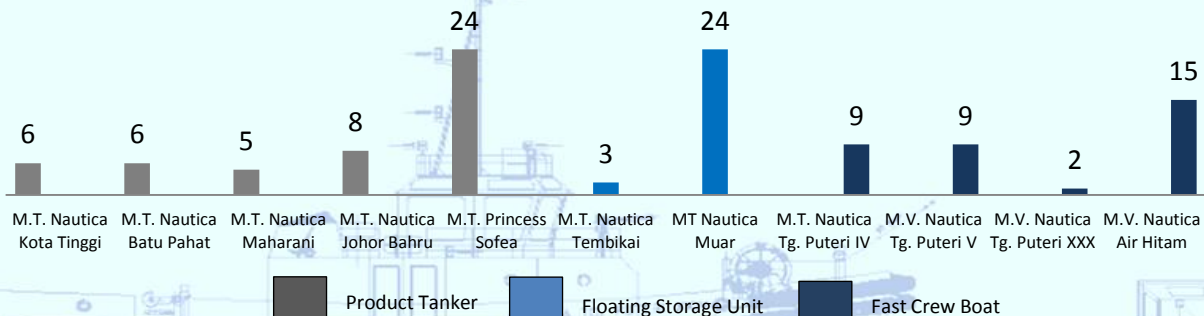
- As at 15th May 2016, E.A. Technique operates a total fleet of 39 **marine vessels**, which are illustrated as below:

Marine Transportation and Offshore Storage of O&G

Own Vessels

Third-party Vessels

Vessel Age (based on year registered) and Type



2 LPG Tankers

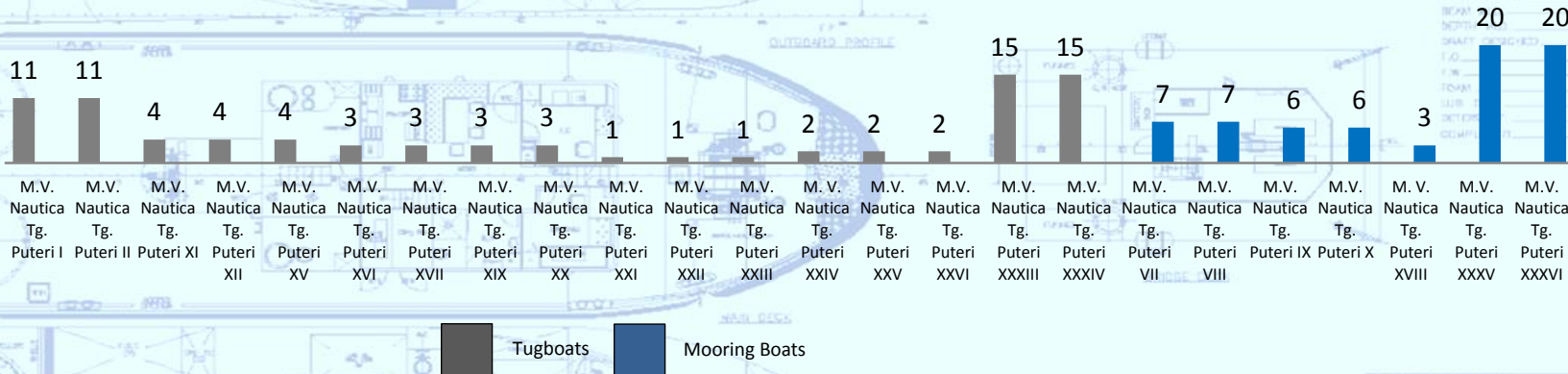


2 Tugboats



Provision of Port Marine Services

Vessel Age (based on year registered) and Type



All of E.A. Technique's marine vessels are chartered out to customers based on **time charter** arrangements except for M.T. Princess Sofea which is on bareboat charter arrangement

PROJECT BRIEFS

HESS (North Malay Basin)

- *US\$191.8mil (about RM690mil) EPCIC contract to provide a floating storage and offloading (FSO) facility to be delivered end 2016.*



Tembikai RSC, Terengganu

- *MT Tembikai contract tenure 4 + 1 year.*



FLNG1 (Kanowit field)

- *FLNG1; 4 harbour tugs for 72 months.*



VESSEL UTILISATION

Type of Vessel ⁽¹⁾

Utilisation Rate For
FYE 31 December 2014 ⁽²⁾

Utilisation Rate For
FYE 31 December 2015⁽²⁾

Product Tankers

100%

96%

FSU

100%

100%

Fast Crew Boats

72%

57%

Harbour Tugboats

100%

100%

Utility Tugboats

100%

100%

Mooring Boats

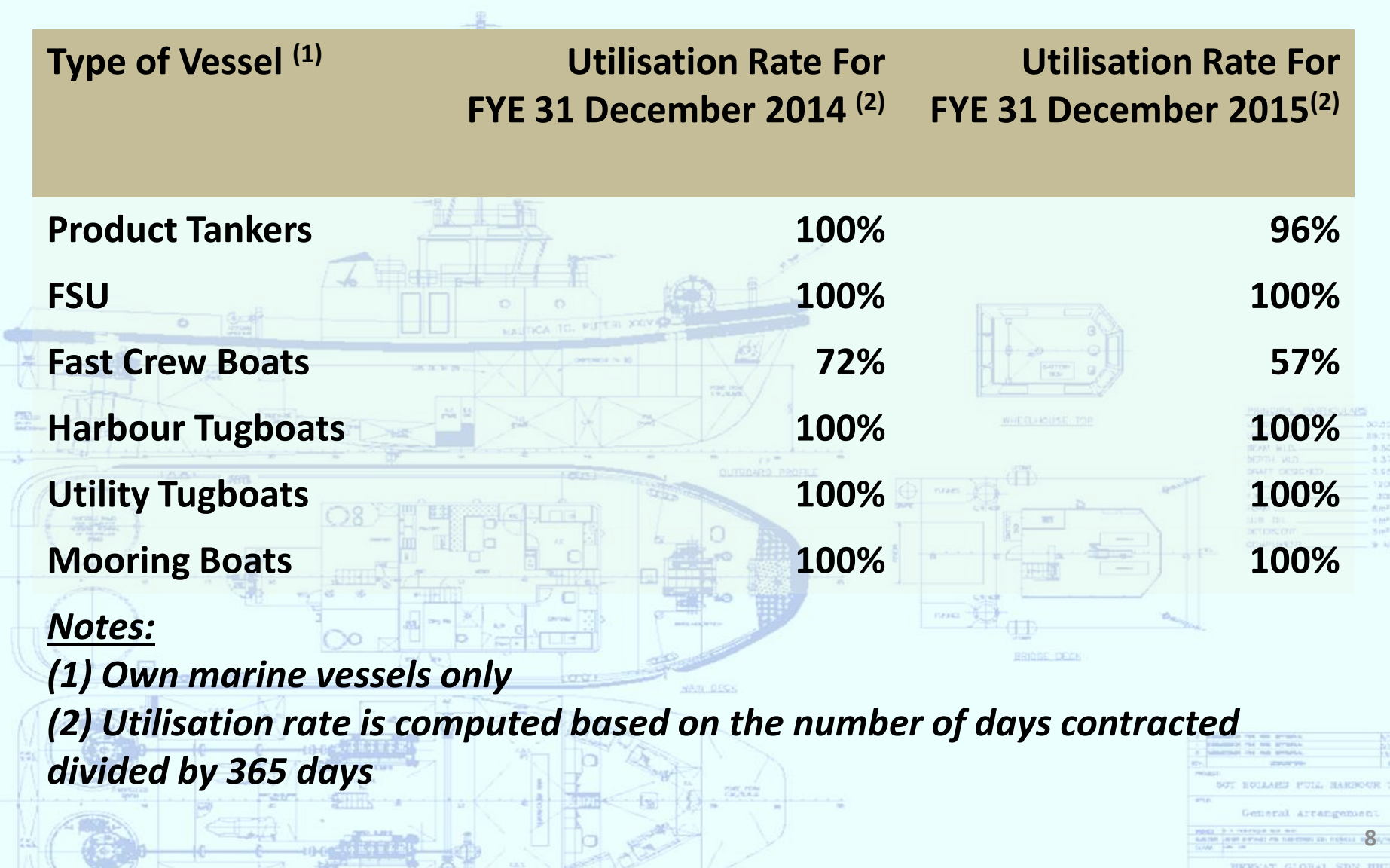
100%

100%

Notes:

(1) Own marine vessels only

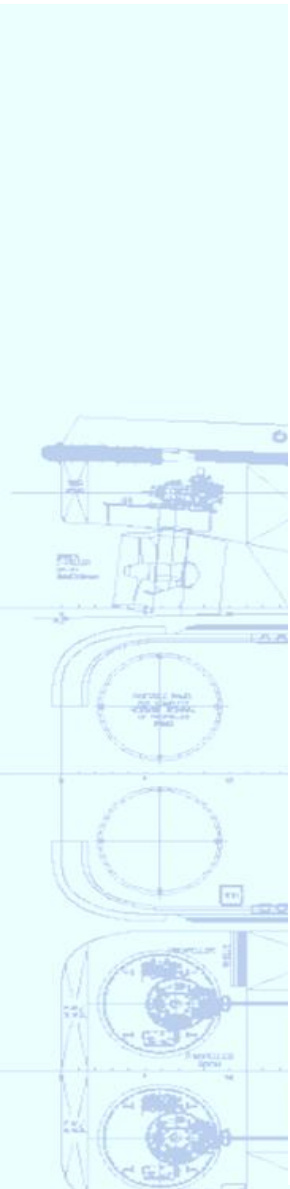
(2) Utilisation rate is computed based on the number of days contracted divided by 365 days



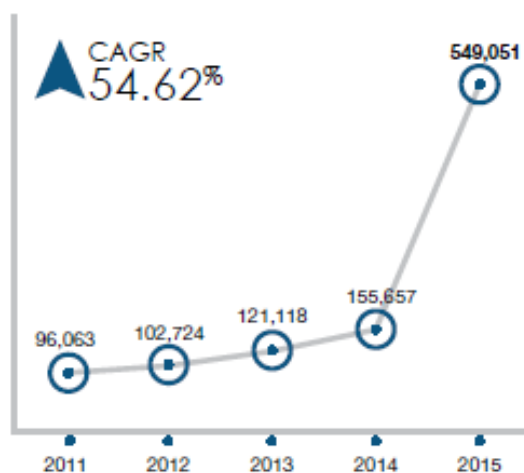
NEW ADDITIONS IN 2015 AND 2016

<p>1 Fast crew boat</p>	<p><i>(5 years starting Feb 2015. Contract value RM27 mil.) Bintulu area</i></p>
<p>1 FSU</p>	<p><i>(4 + 1 years starting June 2015. Contract value USD41 mil). Marginal field offshore East coast Peninsular Malaysia</i></p>
<p>3 harbour tugs</p>	<p><i>(2 + 1 year starting Dec 2015. Contract value RM33mil.) Kertih Port</i></p>
<p>3 harbour tugs + 1 mooring boat</p>	<p><i>(3 + 1 starting Jan 2016. Contract value RM39 mil) Sungai Udang RGT</i></p>
<p>4 harbour tugs</p>	<p><i>(6 years starting from May 2016 (1) and Aug 2016 (3). Contract value USD44 mil.) PFLNG1 Offshore Sarawak</i></p>

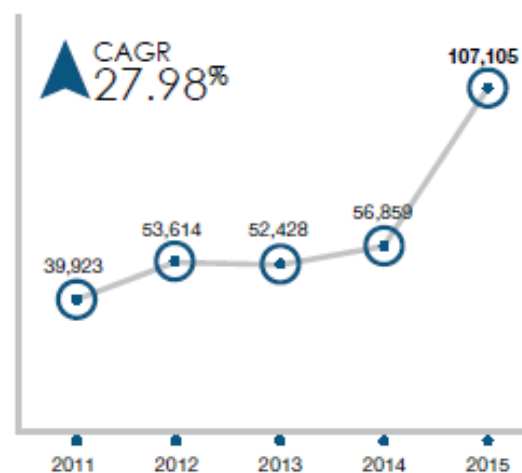
FINANCIAL HIGHLIGHTS



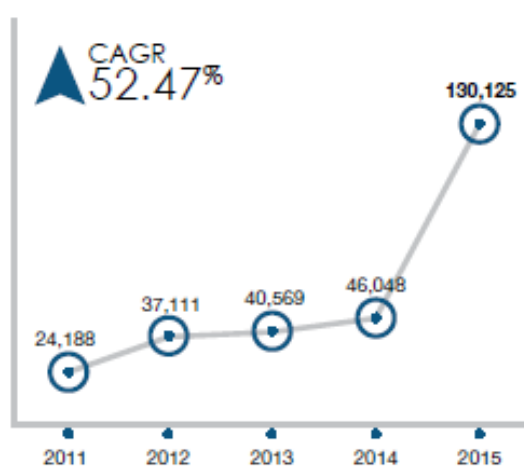
REVENUE (in RM Million)



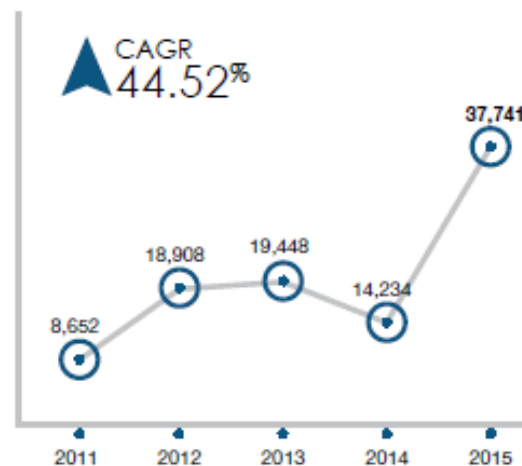
EBITDA (in RM Million)



GROSS PROFIT (in RM Million)



PROFIT AFTER TAXATION (in RM Million)



PRINCIPAL PARTICULARS

LENGTH O/A	30.03m
LENGTH W/L	28.71m
BEAM W/L	8.60m
DEPTH W/L	4.37m
DRAFT DESIGNED	5.65m
T/D	1200 approx
T/W	300 approx
TONN	6m ³ approx
LUB. OIL	4m ³ approx
DIESEL OIL	5m ³ approx
DISPLACEMENT	9-100T

2. PROPOSED FOR THE SERVICE	N/A
3. PROPOSED FOR THE SERVICE	21/10/2014
4. PROPOSED FOR THE SERVICE	15/10/2014
5. PROPOSED FOR THE SERVICE	15/10/2014
6. PROPOSED FOR THE SERVICE	15/10/2014
7. PROPOSED FOR THE SERVICE	15/10/2014
8. PROPOSED FOR THE SERVICE	15/10/2014
9. PROPOSED FOR THE SERVICE	15/10/2014
10. PROPOSED FOR THE SERVICE	15/10/2014
11. PROPOSED FOR THE SERVICE	15/10/2014
12. PROPOSED FOR THE SERVICE	15/10/2014
13. PROPOSED FOR THE SERVICE	15/10/2014
14. PROPOSED FOR THE SERVICE	15/10/2014
15. PROPOSED FOR THE SERVICE	15/10/2014
16. PROPOSED FOR THE SERVICE	15/10/2014
17. PROPOSED FOR THE SERVICE	15/10/2014
18. PROPOSED FOR THE SERVICE	15/10/2014
19. PROPOSED FOR THE SERVICE	15/10/2014
20. PROPOSED FOR THE SERVICE	15/10/2014
21. PROPOSED FOR THE SERVICE	15/10/2014
22. PROPOSED FOR THE SERVICE	15/10/2014
23. PROPOSED FOR THE SERVICE	15/10/2014
24. PROPOSED FOR THE SERVICE	15/10/2014
25. PROPOSED FOR THE SERVICE	15/10/2014
26. PROPOSED FOR THE SERVICE	15/10/2014
27. PROPOSED FOR THE SERVICE	15/10/2014
28. PROPOSED FOR THE SERVICE	15/10/2014
29. PROPOSED FOR THE SERVICE	15/10/2014
30. PROPOSED FOR THE SERVICE	15/10/2014
31. PROPOSED FOR THE SERVICE	15/10/2014
32. PROPOSED FOR THE SERVICE	15/10/2014
33. PROPOSED FOR THE SERVICE	15/10/2014
34. PROPOSED FOR THE SERVICE	15/10/2014
35. PROPOSED FOR THE SERVICE	15/10/2014
36. PROPOSED FOR THE SERVICE	15/10/2014
37. PROPOSED FOR THE SERVICE	15/10/2014
38. PROPOSED FOR THE SERVICE	15/10/2014
39. PROPOSED FOR THE SERVICE	15/10/2014
40. PROPOSED FOR THE SERVICE	15/10/2014
41. PROPOSED FOR THE SERVICE	15/10/2014
42. PROPOSED FOR THE SERVICE	15/10/2014
43. PROPOSED FOR THE SERVICE	15/10/2014
44. PROPOSED FOR THE SERVICE	15/10/2014
45. PROPOSED FOR THE SERVICE	15/10/2014
46. PROPOSED FOR THE SERVICE	15/10/2014
47. PROPOSED FOR THE SERVICE	15/10/2014
48. PROPOSED FOR THE SERVICE	15/10/2014
49. PROPOSED FOR THE SERVICE	15/10/2014
50. PROPOSED FOR THE SERVICE	15/10/2014

SQ1 SQUARE PULL HARDROCK TON

General Arrangement

10

TRIKAT GLOBAL SDN BHD

GOING FORWARD

- **Sustainability of earnings**

Recurring revenues with balance mix of long term and midterm charters.

Projects spread from:

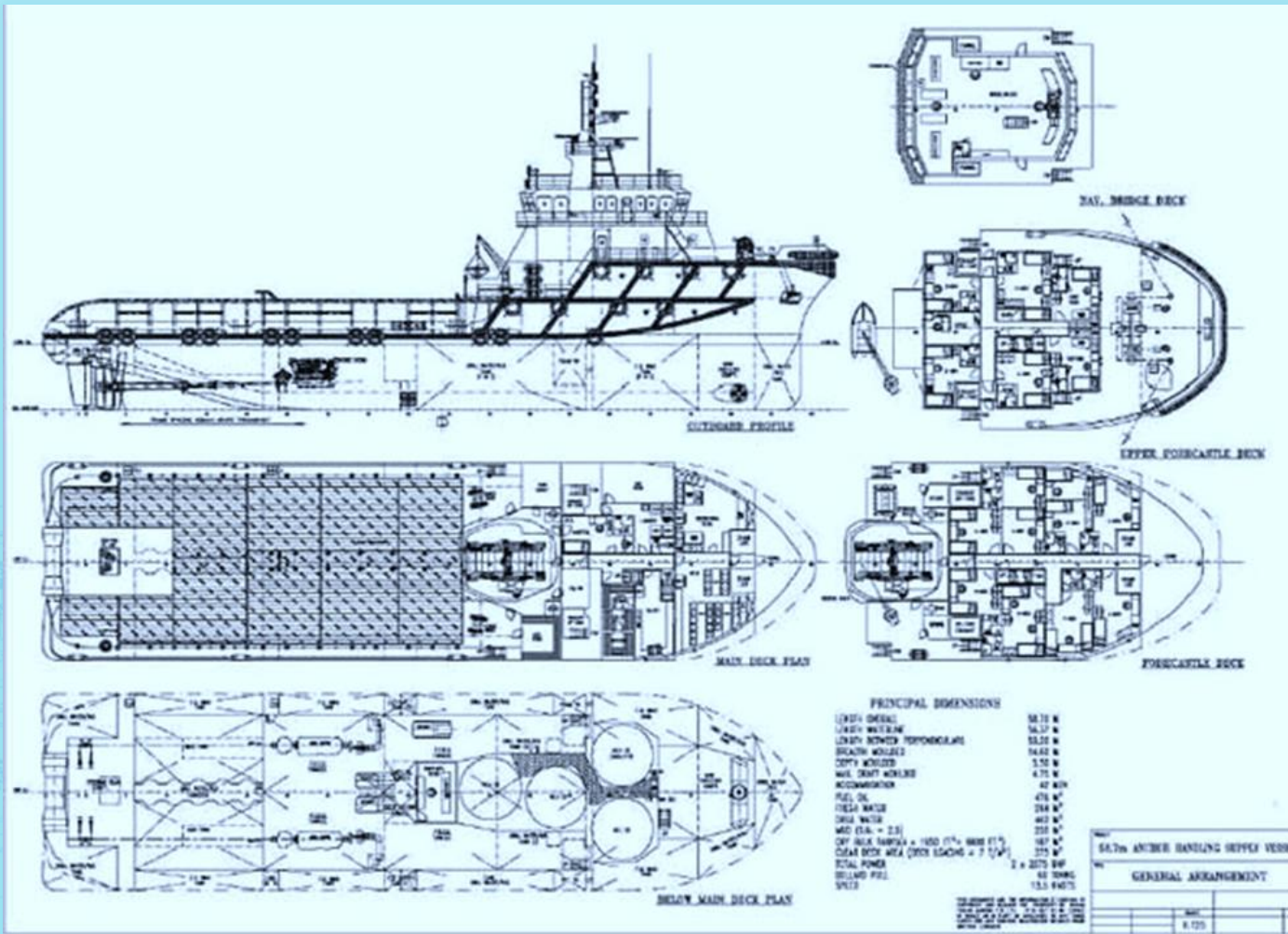
- i) port operations;
- ii) transportation of finished products;
- iii) Offshore storage; and
- iv) Shipbuilding, ship repair and minor fabrications.

- **New Business coming in / Bid Book**

Existing order book of RM1.5 billion strengthen by contracts secured commencing in 2015/16 with upside from bid book in excess of RM1 billion.

- **GLC shareholder and strong Balance Sheet**

Johor Corp (thru Kulim Bhd) is a 51% shareholder. Gearing levels manageable at 1.6x with matching long term debt and longer charter tenures. US\$ debt similarly naturally hedged with US\$ lease charters.



PRINCIPAL DIMENSIONS

LENGTH O.A.	58.70m
LENGTH W.L.	55.00m
BEAM W.L.D.	9.60m
DEPTH W.L.D.	3.50m
SHAFT DISCHARGE	5.05m
T/D	1200
T/W	200
TONN	6000
SLUR. DIS.	6000
DISCHARGE	5000
DISCHARGE	9.1000

THANK YOU

NO.	8.125
PROJECT	507 BOLLEARS PORT HARBOUR TUG
DATE	General Arrangement
DESIGNER	PTKASAT GLOBAL SDN BHD
SCALE	1:100
DATE	12